

## BRIEF PROFILE



<b>NAME</b>	<b>DR. ARUN INGLE</b>
<b>Date of Birth</b>	10-02-1966
<b>Educational Qualification</b>	<b>B.Sc M.B.A (Marketing &amp; HRM) Ph.D(Mgt.Sc.)</b>
<b>Total Work Experience</b>	<b>24Years</b> Teaching : 11 Years (Director and Professor) Research & Industry : 13 Years
<b>Area of Specializations</b>	Marketing & HRM
<b>Post Graduate/Under Graduate Level</b>	Marketing Management, International Marketing Sales Management Advertising Management Human Resources Management Communication Skills
<b>Research guidance</b>	<ul style="list-style-type: none"><li>Approved research guide for HRM &amp; Marketing Associated with Prawara <b>Medical Trust</b> (PIMS Deemed University). Ph.D registration has been confirmed for two students by the PIMS, University.</li><li>University of Pune Recognition as a Research Guide is awaited.</li></ul>
<b>University Association</b>	Associated with <b>University of Pune &amp; PIMS</b> (Deemed University), Loni as an expert for Local inspection committee, staff <b>selection</b> committee, Paper setting committee, etc.
<b>Foreign Countries Visited:</b>	Portugal (Algarve), Western Europe (France), Netherlands (Amsterdam), Nepal (Kathmandu) and UAE (Dubai)
<b>No. of papers Presented and published at</b>	International Journals : 05 National Journals : 03 State Journals : 03
<b>Symp/Seminar in International Conferences:</b>	Prof. (Dr.) Ingle has participated and presented research papers in Foreign countries at International Level Conferences, at <b>Portugal (Wessex Institute of Technology, UK), Dubai (International Forum of Management Scholars, USA and SZABIST, Dubai) and visited France, Netherlands, Nepal.</b> Prof. (Dr.) Ingle was nominated as a Chairman and Reporter for II International conference "Sustainable Development" which was held at Portugal.
<b>Research Projects carried out</b>	Working as a Principal investigator for University of Pune project " <b>Trends in Rural Marketing – Understanding Rural Consumer Behavior and Market Potential in Ahmednagar District</b> ". Grants approved by the University sum of Rs. 3, 00,000/-.
<b>No. of Books published with details:</b>	In Process "Emerging trends in Marketing"
<b>Prof. (Dr.) Ingle has 3- UGC Sponsored FDP's and 2-Director's Development Programs on his credit as a Trainee and Trainer respectively.</b>	

## Bio-Data

**Dr. Arun Ingle**

B.Sc., MBA, Ph.D. (Mgt.Sc.)

Director

Padmashri Dr. Vitthalrao Vikhe Patil Foundation's

**“Institute of Business Management and Rural Development”**

(Approved by AICTE New Delhi and Affiliated by University of Pune)

MIDC, Vilad Ghat, Ahmadnagar. Pin:414111 (India)

Email: [inglearun@gmail.com](mailto:inglearun@gmail.com)

**OBJECTIVE:** To provide constructive contribution to the noble profession of imparting education.

**PROFESSIONAL PROFILE:** Total professional experience 24 years.

Sr. No.	Name and Address of the Employer	Period of Service	Designation
1	<b>Padmashri Dr. Vitthalrao Vikhe Patil Foundation's “Institute of Business Management and Rural Development”</b> MIDC, Vilad Ghat, Ahmadnagar. Pin:414111 (India)	Jan 2009 onwards	Director
2	<b>JSPMs “Jayawantrao Sawant Institute of Management and Research”</b> Sr. No. 58, Handewadi Road, Hadapsar, Pune-28	July 2007 to Dec 2008	Director
3	<b>PIRENS “Institute of Business Management and Administration”</b> Loni(Bk)Tq. Rahata, Dist. Ahmednagar	Sept 2005 to June 2007	Director
4	<b>BGPS “Rajarshi Shahu Institute of Management and Administration”</b> Aurangabad Pin.431003	June 1999 to Aug 2005	Director and Joint Secretary
5	<ul style="list-style-type: none"><li>• Indon Pharmaceutical Ltd(ETHIMAS), Mumbai</li><li>• Concept Pharmaceuticals Ltd, Mumbai</li><li>• Hindustan Antibiotics Ltd, Pune</li><li>• Aegies Pharmaceuticals Ltd, Aurangabad</li><li>• Novatrend Pharmaceuticals Pvt.Ltd, Pune.</li></ul>	July 1986 to June 1999	Marketing Executive
6	Dr.B.A.M.U. University Dept of Management Science, Deogiri College, IOM, AURANGABAD	July 1998 To Sept. 2005	Visiting Faculty

**International Study Tour:** Portugal (Algarve), Western Europe (France), Netherlands (Amsterdam), Nepal (Kathmandu) and UAE (Dubai)

**Qualifications: Ph.D in Management Science**

MBA I Class (MM & HRM)

B.Sc.II Class

**Computer proficiency**

Knowledge of windows 9X/XP/2000 -2007 server

Ms-office, tally, internet browsing, downloading, web services.

**Permanent Address:** N-9/R-27/MIG-36 MHADA, CIDCO, Near Baliram Patil School, Aurangabad-431003(MS) India

**Mobile No:** +91 9422354314, +91 9766608569

**Responsibility Handled**

Area	Position	Responsibility Handled
<b>Management Education</b>	As a Joint Secretary, BGPS,Aurangabad	To look after administration of 1-Engg. College ,2-Management Institutes,5-Highschools , 1-ITI, 2-Jr.colleges, 3-English Medium Schools. Handled overall expansion plans of BGPS projects and to liaison with AICTE, DTE, Jt.Director, University, SSS, PNS, SWO, other concern Govt. Authorities.
	As a Director	Over all Administration of MBA /MCM/ DCA/PGDBM/PGMBA/DFTM Courses
	As a Director at PIRENS-IBMA AND JSPM's JSIMR,Pune	Nominated as visionary committee member, worked as a corporate member for various committee including MBA/MCA- Administration.

**TEACHING:**

Class	Subject Taught	
<b>MBA/MCM/ BCM/BBA</b>	<ol style="list-style-type: none"> <li>1) Marketing Management</li> <li>2) Sales Management</li> <li>3) Advertising Management</li> <li>4) Human Resources Management</li> <li>5) Communication Skills</li> </ol>	
Workshops Conducted	<ol style="list-style-type: none"> <li>1) Career Management</li> <li>2) Relationship management</li> <li>3) Personality Development</li> <li>4) Principals HR-training for Pravara Rural Education Society</li> </ol>	Suggested Ethical And Institutional Building Tools for overall development education pattern.

**RESEARCH: Ph.D**

Area	Topic		
Management Science	Emerging trends in Marketing of pharma Industry with reference to Maharashtra (Research Completed 2007)		
Sr. No.	Name of Researcher	Title	Date of Regd.
01	Mr. Sharad Pulate PIMS (Deemed University)	“A study on facture affecting recruitment and retention of primary health care worker in tribal, rural and urban public health care services of Ahmednagar district	11.03.2011
02	Mr. Prashant Nikam PIMS (Deemed University)	“To evaluate the patient flow model in teaching hospital in rural area”	11.02.2011

**REWARDS:**

Area	Description	Awarded By
<b>Management Education</b>	Special Contribution in Management Education	Hon'ble. Shri K.P.Sonwane, Vice Chancellor, Dr.B.A.M.University,Aurangabad
	Meritorious Award 2002	Hon'ble. Shri Yadav (MP) on behalf of global Society For Health And Education,Delhi
	Ideal Teacher Award 2004	Hon'ble. Shri Kakade, President, Rotary Club of Aurangabad,

**International/National Research Papers Presented /Participated in Foreign countries:**

Sr. No.	Status	University	Title Of Paper
01	International Conference on Technology and Business Management (March27-30,2011)	INFOMAS,Houston,USA &SZABIST Dubai	India's Demographic Dividend- Issues and Challenges
02	International Conference (Sustainable Planning April,25-27,2007)	Wessex Institute of Technology, UK Presentation at Algarvr,Lagoa,Portugal	Employment Guarantee Scheme for rural development a Model of Maharashtra (India) a lesson for Development Countries
<b>International/National /State Research Papers Presented /Participated in India</b>			
03	10 <sup>th</sup> International Conference on (Jan 23-24,2011)	Rajasthan Chamber of Commerce and Industry,Rajasthan,Jaipur	E-Security
04	5 <sup>th</sup> International Conference "Excellence & Sustainable Development: Emerging global trends " (February 19-20, 2011)	Bharati Vidyapeeth University Institute of Management and Research, Delhi	"Renewable Energy for Sustainable Development: Market Barriers to Solar Energy"
05	International Conference 2002 (Globalisation and its impact on Indian Economy)	Dr.B.A.M.University,Aurangabad, M.S. (India)	Total Quality Management
06	National Conference (Feb 4-5,2011)	Prestige Institute of Management, Dewas	A study of acceptance of brand "Thumbs Up" by rural customers.
07	National Conference on April 2009	PIRENS Institute of Business Management and Administration	Impact of Globalisation on Indian Economy
08	All India Conference Commerce and Mgt (Oct. 29-31,1999)	Dr.B.A.M.University,Aurangabad, M.S. (India)	Ethic in management Studies
09	State Level Conference (Feb 26,2005)	Arts, Commerce College Chakur,Latur	EGS of management State
10	State Level Conference-2004	Mastodari's Art, Commerce and Science College,Jalna	Rural Management
11	State Level Conference (March 10-11,2002)	Deogiri College, Dr.B.A.M.University,Aurangabad, M.S. (India)	The Role of E-Commerce in Industries and Trade

**Session Chairman for International/National/State Conferences:**

Status	University	No. of Participants / Countries
International Conference (Sustainable Planning 2007)	<b>Wessex Institute of Technology, UK</b>  <b>Presentation at Algarvr,Lagoa,Portugal</b>	115/35
International Conference 2002(Globalization and its impact on Indian Economy)	Dr.B.A.M.University, AurangabadM.S. (India)	65/02
2 <sup>nd</sup> National Conference on Computing, Communication, Electronica and Management March 2009	KCES's College of Engg. North Maharashtra University,Jalgaon	100/1
National Conference on Impact of Globalisation on Indian Economy April 2009	PIRENS Institute of Business Management and Administration	75/1
National Conference on "Innovative Trends in Management 2010	CAYMET'S Sididhant Institute of Management, Pune	35/1

**Workshop Conducted:**

Status	University/ Area	Topics
Regional Level	Dr.B.A.M.University, Aurangabad,	Time Management And Goal Setting at Deogiri College
ISTD Aurangabad Chapter	Dr.B.A.M.University, Aurangabad,M.S. (India)	Relationship Management
LIC,Akashwani,Pharam Marketing/Regional Managers	Aurangabad,	Sales and Marketing, Personality Developments, "How to become successful Manager in Pharma Marketing"
SSVPS's Bapusaheb Shivajirao Deore College of Engineering, Dhule	North Maharashtra University,Jalgaon	Research Methodology
<b>Workshop Attended</b>		
State Level (July 2007)	Alana Institute of Management ,Pune	Research Methodology

**DIRECTOR'S DEVELOPMENT/EXECUTIVE DEVELOPMENT ROGRAMMES:**

Director's Development Programme-2004 (National Conclave of Leaders in education)	ICFAI University Hyderabad at Ooty.(India)	Mentor and Role Model Institutional Administration Effective Placement pattern
Development Programme-2000	World Trade Center, Mumbai (M.S)	Export Management

**University level Responsibility:**

Examiner for Post Graduate Examinations, paper setter, Subject expert, etc at Dr.B AMU, Aurangabad, PIMS, Loni and University of Pune		
Worked as Member , Affiliation Committee at Dr. B.A.M. University, Aurangabad		
<b>Worked as Member of Local Inspection Committee, University of Pune” for following institutes:</b>		
<b>Sr. No.</b>	<b>Name of The Institute</b>	<b>Date of Visit</b>
01	YES’s International Institute of Management Science, Pune	04.10.2010
02	IMRT, Nasik	09.10.2010
03	JSPM’s Kautilya Institute of Management and Research, Pune	13.10.2010
04	MES’s Matoshri College of Management Research Centre, DHANORE, Dist. Nasik	23.10.2010
05	NMVKP’s Mamasahab Mohol College OF Business Administration, Pirangut, Pune	27.10.2010
06	IMSSR’s Institute of Social Sciences and Research, Pune	04.12.2010
07	SGREF’s institute of Management and Research, Chas, Ahmednagar	02.04.2011
08	Saikrupa Inst. Of Management Science, Ghargaon	28.05.2011
09	SGREF’s institute of Management and Research, Chas, Ahmednagar	04.06.2011
<b>Worked as V.C. Nominee, Subject Expert for Staff Selection Committee University of Pune, for following institutes:</b>		
1	ASSS-Dept. of Management Science, Sangamner	25.03.2011
2	Pravara Inst. of Medical Sciences University ,Loni	
3	Zeal Education Society’s IOM, NARE Pune	28.07.2011
4	SCES’s Indira Institute if Management ,Pune	23.07.2011
5	Rayat Shikshan Sanstha’s RIMRD, Shirampur	18.07.2011
6	Rajgadh Dnyanpeeth’s RIMRD ,Pune	16.07.2011
7	SPM’s Naralkar Institute, Pune	13.07.2011
8	DSS’s Global Institute of Management, Sangamner	02.07.2011
9	Gokhle Education Society’s GSKICSTM, Nasik	23.08.2011
10	Anekant Institute of Management ,Baramati	20.08.2011
11	Mahatma Jyotiba Phule’s IMRD, Rajgurunagar	11.08.2011
12	Krantiveer Vasantao Naik Shikshan Prasarak Mandal, Nasik	
13	AVSSS’s College of Engg; Sangemner, Ahmednager	14.09.2011
14	PDEM’ Siom, Oune	03.10.2011
15	PCET’s PCCOE, Nigdi, Pune	12.11.2011
16	NMVKP’s Mamasahab Mohol College of BUSS. Admi., Pirangut, Pune	17.11.2011

- UNIVERSITY MEMBERSHIP:**
1. Member, Board of studies in Bioscience Management under allied Health Science faculty.
  2. Expert to examine PhD thesis under SRTMU, Nanded.

**LIFE MEMBERSHIP:**

WTC	World Trade Center, Mumbai
IMC	Indian Merchants' Chamber, Mumbai
MCCT	Maharashtra Chamber of Commerce and Trade, Mumbai
CMIA	Chamber of Marathwada Industries and Agriculture
NIPM	National Institute of personnel Management
AMISA	Association of Management Institutions in South Asia,Hydrabad
ISTD	Indian Institute of Training and Development

**REFERENCES:****Dr.S.A.Somwanshi**

Former Director and Existing Professor  
M.G.M.'s Institute of Management  
N-6 Cidco,  
Aurangabad (MS)  
Ph.No. +91-240-2370127

**Dr.A.B.Khrapas**

Director  
Institute of Management  
Baramati  
Pune (MS)  
Mobile No.09850 22 38 20